



India Yellow Pine Log Inbound Mission to Mississippi, Tennessee, North Carolina, Virginia & South Carolina

December 2 – December 6, 2019
Mississippi & Tennessee
December 8 – December 13, 2019
North Carolina, Virginia & South Carolina

India has long sought to supplement their wood supply through importing. Low tariffs and liberal import policies have made logs the dominant import category for years, as India sought to maximize value addition while minimizing pressure on its forests. As logs enjoy lower tariffs, and can be imported without quantitative restrictions, importers can find a strong market for their products. India consumers have a strong preference for dark tropical woods, however, they do appreciate and have domestic farmed and plantation timber including pine. Indian forestry product imports from the world exceeded \$2.7 billion in 2013 and have nearly doubled since 2009. Imports are on pace to exceed 2013 levels in 2014 while having increased nearly 30 percent from the United States. SUSTA will be bringing key buyers from India to five Southern states, Tennessee, Mississippi, Virginia, South Carolina and North Carolina to meet with our southern exporters specializing in Yellow Pine Logs.

Participation Fee:

- \$8.33 (One-on-one meetings/facility visit in Mississippi on December 2 – December 4)
- \$8.33 (One-on-one meetings/facility visit in Tennessee on December 5 – December 6);
- \$8.33 (One-on-one meetings/facility visit in North Carolina on December 8 – December 10);
- \$8.33 (One-on-one meetings/facility visits in Virginia on December 11);
- \$12.50 (One-on-one meetings/facility visit in South Carolina on December 12 – December 13)

Fee Includes:

- One-on-One Meetings with Buyers from the Indian Market

Registration Deadline: October 4, 2019 (No refunds for cancellation after September 2, 2019)

Industry Focus: Nursery/Forestry

Product Description: Yellow Pine Logs

Activity Managers:

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